



HOSPICE ANALYTICS



HOME HEALTH ANALYTICS

InfoMAX Physician Reports use the most current Quarterly Medicare Claims Files to detail physicians across hospice, hospitals, home health agencies, skilled nursing facilities, and outpatient settings!

Gain the Knowledge TODAY!

Physician Report

Subscriptions From \$300

1 to 5 Hrs FREE Consultation with Purchase

# Physician Reports

Offers instant user-friendly detailed information on every physician seeing Medicare beneficiaries within one year prior to hospice admission!

Experience a LIVE demonstration for yourself!

Go to [www.HospiceAnalytics.com/InfoMAX](http://www.HospiceAnalytics.com/InfoMAX) • Explore the Demo or Watch the Videos!

## Answer Your Questions!

- Which physicians see patients prior to hospice admission – and how many?
- Patient metrics based on each physician – discharge status, length of stay, diagnosis, and level of care!
- Which hospices serve patients from each physician – and how many?
- Understand which physicians (including provider systems) send patients to your hospice – and to your competitors!

1 Physician & Practice Information

2 Hospice Information (total)

3 Hospice Information (specific)

| Medicare Contact Information |            |           |        |             |                 | Medicare Providers |   |                                   |               |                | Aggregated Hospice Totals |                            |  | Total By Specific Hospice Provider |   |                            |                  |                              |                                  |
|------------------------------|------------|-----------|--------|-------------|-----------------|--------------------|---|-----------------------------------|---------------|----------------|---------------------------|----------------------------|--|------------------------------------|---|----------------------------|------------------|------------------------------|----------------------------------|
| NPI Number                   | First Name | Last Name | Suffix | Credentials | MD Specialty 1  | State              | Claim From                                  | Hospice Provider                  | Hospice City  | Hospice County | Hospice State             | Hospice or Prior Physician | Unduplicated Beneficiaries Seen Prior to Hospice Admit | Total Hospice Admissions           | Total Unduplicated Beneficiaries Admitted x Hospice | Total Admissions x Hospice | Hospice Mean LOS | Admissions Revenue x Hospice | Admissions Revenue x Beneficiary |
| 1982666180                   | ARDITH     | CROWE     |        | APN-C       | Adult Health    | CO                 | PIKES PEAK HOSPICE AND                      | PIKES PEAK HOSPICE AND COLORADO S | El Paso Count | CO             |                           | Hospice                    | 182  | 182                                | 181   | 181                        | 8.00             | \$704,557                    | \$3,892                          |
| 1396753943                   | LESLIE     | MCLEAN    |        | MD          | Family Medicine | CO                 | MEDALLION POST ACUTE R                      | PIKES PEAK HOSPICE AND COLORADO S | El Paso Count | CO             |                           | Hospice                    | 175  | 176                                | *   | *                          | 40.00            | \$14,808                     | \$7,304                          |
| 1396753943                   | LESLIE     | MCLEAN    |        | MD          | Family Medicine | CO                 | PIKES PEAK HOSPICE AND COMPASSUS GREATER CC | COLORADO S                        | El Paso Count | CO             |                           | Prior                      | 175  | 176                                | *   | *                          | 53.00            | \$7,362                      | \$7,362                          |
| 1528013000                   | LORA       | SHIRAR    |        | MD          | Family Medicine | CO                 | BROOKDALE HOSPICE COL                       | BROOKDALE HOSPICE COL             | COLORADO S    | El Paso Count  | CO                        | Hospice                    | 108  | 112                                | 37  | 40                         | 119.00           | \$656,766                    | \$17,750                         |

Still have questions? Call Cordt Kassner, PhD – CEO of Hospice Analytics, directly at 719.209.1237

# InfoMAX Subscription Form

## Quarterly Medicare Information

**Also see our new InfoMAX Online Registration: <https://www.nationalhospiceanalytics.com/registration>**

**Hospice Analytics InfoMAX 12-month subscriptions** begin upon receipt of payment and include currently available information and report formats, as well as new information and report formats uploaded during your subscription period. Please complete this PDF fill-form and contact us / mail / email with payment.

| <b>Counties and States Selected for your InfoMAX Account</b>                      |    |    |     |
|---|----|----|-----|
| <i>You may select as few or many counties as you like, up to national access!</i> |    |    |     |
| 1.  | 4. | 7. | 10. |
| 2.  | 5. | 8. | 11. |
| 3.  | 6. | 9. | 12. |

| <b>Payment Calculation (no more set up fee!)</b> |                       |        |
|--|-----------------------|--------|
| Select Report Type                               | # of Counties Ordered | Total  |
| Hospice Premier Report*                          | ___ x \$300 =         | \$ ___ |
| Hospice Physician Report*                        | ___ x \$300 =         | \$ ___ |

*\* Please contact us for state and national pricing.*

### **PAYMENT INFORMATION**

*Advance Payment Required*

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Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

*Checks preferred, please make payable and send to:*

**Hospice Analytics, Inc.**  
**5001 Centennial Blvd; #49697**  
**Colorado Springs, CO 80919**

*Credit cards accepted securely on Web site:*

[www.HospiceAnalytics.com/pay](http://www.HospiceAnalytics.com/pay); please complete and email this form to [Info@HospiceAnalytics.com](mailto:Info@HospiceAnalytics.com).  
*Call for new monthly or quarterly payment options!*

\*\*The "fine print": 1) Please see detailed information, demo accounts and videos at [www.HospiceAnalytics.com](http://www.HospiceAnalytics.com). InfoMAX counties may include multiple states. 2) Data used include CMS Limited Data Set 100% Standard Analytic Files for hospice, hospital, SNF & HHA (aka, "claims data"), cost reports, and other public data sources (i.e., this is not proprietary). All data reported according to CMS reporting guidelines (i.e., aggregate data and cells <11 will be blanked to protect patient identity). 3) InfoMAX accounts and their related passwords are licensed by Hospice Analytics for the sole use by the "Client of Record" and its authorized employees. Intentional redistribution, sale or access without the written consent of Hospice Analytics is prohibited and may result in account cancelation without refund. 4)The sole remedy for any breach of warranty, expressed or implied, including liability for negligence with respect for services furnished under this order, shall be limited to the re-performance of any defective product and under no circumstances include any incidental or consequential damages.

**Please contact Hospice Analytics for additional information**  
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